

# Software Asset Management and Optimisation

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## Summary Details

**Requirement:**

Software Asset Management and Optimisation

## Service Overview

Software Asset Management services can range from consultative engagements based on immediate compliance need, through to managed services. Managed services can range from basic implementation and inventory services through to comprehensive Optimisation based services.

Camwood offer a range of service to fulfil the Software Asset Management and Optimisation requirements for customers.

### First Defence Service

The Camwood First Defence Service is a consultative service to assist clients when they are about to be audited but are not sure of their current licensing position or potential exposure.

Camwood will assist the client over a short-term consultative engagement to ascertain the actual licensing position for the software vendor. This assistance can include leading the audit, through contract positioning, vendor negotiation and reconciliation.

### Managed Inventory Service

The 'Managed Inventory Service' is a traditional inventory service based on using clients existing tool investment to remain and retain compliance. This service will compare current procurement and IT requirements and positively advise on a monthly basis of the current compliance position including any potential liability.

The 'Managed Inventory Service' is offered as either an on-site or remote service and will use the client's incumbent tool-sets.

### Managed SAM Service

Camwood have partnered with Concorde to deliver a traditional SAM service where Camwood will implement the Concorde tool-set to provide a complete Managed SAM Service.

The standard approach for this service includes the standard approach of 'Advise, Implement, Test and Maintain' where Camwood will provide a fully managed service as the interface into both Procurement and IT.

The data is collected in real-time where license positions will be reported on a weekly basis.

## Premium SAM Service

Camwood offer a service that adds further value to traditional Software Asset Management.

Key elements of this service include all the traditional Software Asset Management requirements to retain compliant as well as:

- Understand the business processes and the applications that are required by the business.
- Identify alternative applications that may be better suited to the business based on security or license compliance.
- Predict when applications require attention based on entering end-of-life state
- Retire applications not in use automatically.

The 'Premium SAM service' is based on utilizing tools that proactively monitors applications whilst they are in use **in real-time**, not just based on software metering or standard inventory tooling.

As a service that is real-time, the service will mitigate any un-approved application / software usage to mitigate security, vulnerability as well as license compliance risk.

The 'Premium SAM Service' will also require access to the Camwood Rimo3 software in order to present the extra value-adds.